Disc Team Culture: The 'Get it done' team

Moves quickly with confidence, emphasizing accomplishments and focusing on results.

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Motivators

Action Challenge and risk Winning Results Standing out Competition Competence

"Be the best!"

"Be in charge!"

"Get to the point!"

Strengths

Gets results Focuses on solutions Dynamic and engaging Makes decisions quickly New accomplishments Encourages innovation Straightforward feedback



Details Failure Lack of control, vulnerability Too much discussion Too much emotion Wasting time Being questioned

"What's in it for us?"

"What's the bottom line?"

"How long will it take?"

Weaknesses

Tension and burnout Lack of structure/planning Difficulty prioritizing Overemphasizes status Overly blunt Impatient Too aggressive



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